

Canadian Oil & Gas Events in Beijing March – May 2015

❖ 15th China Int'l Petroleum & Petrochemical Technology & Equipment Exhibition (CIPPE)

Date: March 26 – 28, 2015

Venue: New China International Exhibition Center (NCIEC)

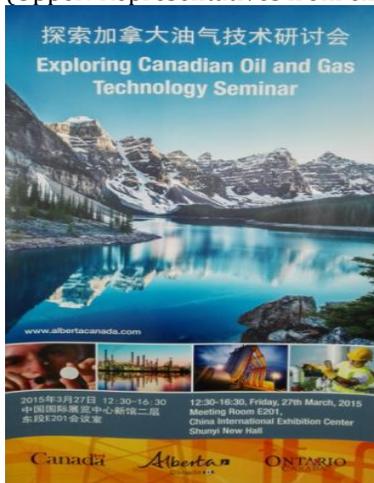
Organizer: Alberta Government China Office, Ontario Government, Embassy of Canada to China, CNPC-Alberta Petroleum Centre (CAPC)

Canadian companies: Advanced Measurement Inc., Calfrac Well Services, C-Com Satellite Systems, Coreworx Project Management Software, GasTops, Master Flo, Mirus International, MWD Planet and Lumen Corporation, Packer Plus (only the seminar), Pioneer Petrotech Services Inc., Pioneer Petrotech Services Inc., Redline Communications, Pajak Engineering Ltd., and U-Target Energy Ltd.

Description: Fourteen companies from Alberta and Ontario, specializing in oil and gas equipment, technology and services, joined Canada Pavilion at CIPPE and received numerous Chinese and international oil and gas companies and visitors. The companies introduced Canadian advantages and expertise in oil and gas equipment manufacturing, engineering and services. On 27th an "Exploring Canadian Oil and Gas Technology Seminar" was held at the exhibition and the exhibiting Canadian companies presented to audience from Chinese oil and gas industry. Officials from Embassy of Canada to China, Alberta and Ontario governments delivered speeches at the seminar.



(Upper: Representatives from exhibiting Canadian companies. Lower: Technology Seminar on 27th)



❖ 2nd Canadian Business Mission To China (CNOOC-Nexen Mission)

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Canadian Oil & Gas Events in Beijing March – May 2015

Date: April 19 – 24, 2015

Venue: Four Seasons Hotel Beijing, Embassy of Canada to China and etc.

Organizer: China National Offshore Oil Corporation (CNOOC), CNOOC-Nexen Ltd.

Partner: Embassy of Canada to China, Alberta Government China Office, British Columbia Beijing Office, CNPC-Alberta Petroleum Centre (CAPC), Canada-China Business Council (CCBC), Canada China Energy & Environment Forum (CEEFF), Blake, Cassels & Graydon LLP, Norton Rose Fulbright Canada LLP, PWC, KPMG, Jereh Group

Canadian companies: Advanced Measurement Inc., Bertram Drilling (Division of Energold) , Calfrac Well Services, C-COM Satellite Systems, David Bromley Engineering, Enbridge, Energold Group, Hi-Kalibre Equipment, Inventys Thermal Technologies, Mirus International, Oil Sand Environmental Development and Services, Packers Plus Energy Services, Palantir Solutions, Profundo Technologies, Propak Systems, West Mountain Environmental / Phase Separation Solutions Inc. , PMO Global Services, Sproule Associates Ltd. , Timberland Equipment, TransCanada

Description: More than twenty Canadian companies specializing in drilling, fracturing, pipeline operations and maintenance, water treatment, soil remediation, carbon capture and use, oil digital and information technology and other aspects of the Canadian oil and gas equipment, technology, engineering and services, joined the CNOOC-Nexen business mission to China and participated in various seminars and events during the week, including CNOOC Workshops and welcome dinner, visits to CNOOC subsidiaries (such as COSL, COOEC, Enertech, the floating LNG terminal in Tianjin, and etc.), "Canada – Energy Dialogue" and reception at Canadian Embassy, and programs organized by other partners. Delegates were also able to have one-on-one meetings with other private oil and gas companies in China. This is the second business mission to China organized by CNOOC after its acquisition of Nexen. News could also be found on CNOOC website.

Highlight: At the CNOOC workshop and welcome dinner on Apr. 20, CNOOC Group Vice President Guangqi Wu delivered a speech welcoming Canadian delegates and appreciated their support to CNOOC Group and Nexen Ltd. Official from Canadian Embassy spoke at the workshop and emphasized the complementarity in the energy sector between the two countries. On April 23rd, a "Canada - Energy Dialogue" was held at the Canadian Embassy and Canadian Ambassador Guy Saint-Jacque encouraged cooperation between Canadian and Chinese energy industries. During the dialogue, Canadian delegation representatives and Chinese energy experts discussed about environmental protection and the sustainable development of energy industry.



(Upper left: Nexen VP Brian Humphreys spoke at CNOOC welcome workshop and reception. Upper right: Canadian delegates met with CNPC Liaohe Oilfield on Apr. 23. Lower left: Canadian Ambassador Guy Saint-Jacque welcomed Canadian companies to China. Lower right: Canadian delegation representatives discussed with Chinese energy expert. From left to right: Prof. Zhen Wang, China University of Petroleum, Brian Humphreys, VP Government Relations, Nexen, Umberto Marsegli, VP Global Business, Calfrac, Stephen Clarke, VP, Phase Separation Solutions, and Andre Boulet, Chairman and CEO, Inventys)

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❖ BC LNG Investment Roundtable

Date: April 24, 2015

Venue: British Columbia Beijing Office

Organizer: British Columbia Beijing Office

Partner: Embassy of Canada to China

Canadian companies: Steelhead LNG, Nisga'a Nation LNG, LNG Direct Rail

Description: The natural gas reserves in British Columbia is about 290 tcf, enough to supply exports for more than 150 years. So far there are 19 proposed LNG projects proposed in BC and 11 have obtained Export Licence from Canadian National Energy Board (NEB). The BC Government targets at least three projects online by 2020 with an annual export volume of 8,200 tons. Senior executives from three LNG projects came to promote their projects in China. They had a discussion with more than 40 potential traders and investors from China on the prospect of exporting LNG to China as well as investment opportunities.



(Executives from three LNG projects met with potential Chinese traders and investors at the Roundtable)

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❖ Alberta Petrochemical Development Opportunities Seminar

Date: May 15, 2015

Venue: Landmark Hotel Beijing

Organizer: Alberta Government China Office and China Petroleum and Chemical Industry Federation (CPCIF)

Partner: Embassy of Canada to China

Canadian organization: Alberta's Industrial Heartland

Description: Located in Edmonton, Alberta's Industrial Heartland is Canada's largest oil and gas processing zone. It is an established industrial area with more than 40 companies operating at the moment, producing a wide range of products including polyethylene, ethylene glycol, gasoline, diesel urea, ethane, propane, butane and other products. Alberta has abundant oil and gas resources which provide adequate, stable and inexpensive supply of raw materials. At this seminar, Alberta's Industrial Heartland presented to the audience an overview of the heartland, including upstream resources and production, midstream and downstream infrastructure, transport, and Canadian regulations, as well downstream investment opportunities in petrochemical industry in Alberta. Representatives from Alberta's Industrial Heartland and local Governments, industry experts, and officials from Alberta China Office and Embassy of Canada to China attended the seminar.



(Upper: Garret Matteotti, Manager of Business Development, Alberta's Industrial Heartland Association.

Lower left: Josiane Simon, Counsellor Commercial, Embassy of Canada to China. Lower right: Carlos Murrillo, Economic Researcher, Canadian Energy Research Institute)

